

30th **Plant Engineering Show** | Japan's only specialized exhibition focusing on chemical and process industry plants

8th **Innovative Products Show** | A specialized exhibition focusing on highly functional materials  
(former ADvanced MATerials Show)

5th **Innovation in Water Management Show** | A specialized exhibition on water treatment technologies and services

12th **ECO-MANufacture Show** | A specialized exhibition on energy and environmental measures for the manufacturing industry

**Dates** ▶ November 25 (Wed.) – 27 (Fri.), 2015

**Venue** ▶ TOKYO BIG SIGHT (Tokyo International Exhibition Center, Japan) East Hall

**Organized by** ▶ The Society of Chemical Engineers, Japan (SCEJ)  
Japan Management Association (JMA)

**Planning support** ▶ United Nations Industrial Development Organization Investment and Technology Promotion Office, Tokyo

<http://www.jma.or.jp/inchem/>

Early Bird  
Application Deadline

April 28 (Tue.), 2015

Final  
Application Deadline

June 30 (Tue.), 2015



## 30th Anniversary INCHEM TOKYO 2015

INCHEM TOKYO is the Japan's only exhibition specialized in chemical/process industries and environment/engineering. Since its first opening in 1966, this exhibition has a long history and it has been contributing to the development of these industries as much as of the Japanese economy growth. And this year, we are celebrating commemorative

30th anniversary. For this celebrating year, INCHEM TOKYO has been reviewing many events to make the exhibition even more interesting. Therefore, we are looking forward you to exhibit in this show to help this industry grow while this exhibition can be of your help to expand your business.

## Japan's only comprehensive show and conference focusing on process industries and its energy conservation and environmental measure

INCHEM TOKYO is Japan's only and Asia's largest comprehensive exhibition focusing on the chemical and process industries, plant facilities and engineering as well as energy conservation, environmental measure and water treatment for industries. It consists of four exhibitions: Plant Engineering Show, Japan's only exhibition for the chemical and process industries; Innovative Products show, an exhibition showcasing advanced highly functional materials; ECO-MANufacture show, an exhibition highlighting energies and environmental technologies for the manufacturing

industries; and Innovation in Water Management Show, a specialized exhibition on water treatment technologies and services. In addition to the various events, there will be more than 100 sessions of seminars and forums to introduce the latest news in related industries and various examples.

INCHEM TOKYO is the Japan's only comprehensive show and conference focusing on products/technologies related to process industries and its energy conservation and environmental measures.



## Products/services to exhibit

Many visitors to this exhibition are from manufacturing and process industries. We are inviting plant related products,

environmental friendly/energy conservation products and water treatment related products.

### 30th Plant Engineering Show

Plant Engineering Show is the Japan's only exhibition focused on entire process industries. This is the place that all the necessary products from various categories for process industries such as equipment for large scale plants, measuring instruments, process related devices and small reactors get together.

1. Engineering, computer systems & solutions, and plant IT
2. Chemical machinery, powder & granule handling equipment, and fluid transport equipment
3. Plant components & peripheral equipment and chemical product physical distribution equipment
4. Control & instrumentation, analysis & laboratory equipment, and safety equipment & systems
5. Microchemistry processes & devices

### 8th Innovative Products Show

Innovative Products Show is the Japan's only exhibition focused on development of advanced material applications. Various kinds of advanced materials are exhibited and by having very active business networking with visitors, this is the best opportunity to research and exploit new applications of the materials.

Highly Functional Materials, Components & Parts for Various industries such as energy, environment, electronics, information & communications, automobiles, life sciences, etc.

### 5th Innovation in Water Management Show

Innovation in Water Management Show is the Japan's only exhibition focused on entire water related businesses. In addition to the products/technologies for official demands such as water supply and sewage systems, many water treatment technologies and products for private demands such as industrial waste water treatment technologies are introduced.

1. Plant Systems Related to Water Management
2. Systems & Machinery Related to Several Kind of Water Production System
3. Several Kind of Water Treatment Functional Products
4. Parts & Materials for Water Management
5. Management & Operation systems

### 12th ECO-MANufacture Show

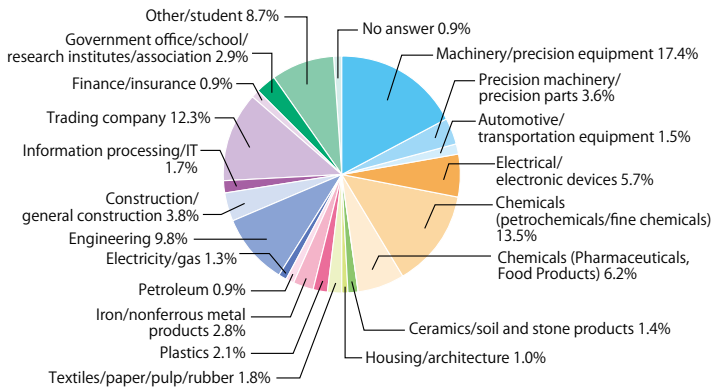
ECO-MANufacture Show is the Japan's only exhibition specialized in energy saving and environmental measures for manufacturing industries. In addition to the products for energy savings and environmental measures, cost saving and various kinds of products are introduced and making this exhibition a must-see for factory and plant related personnel.

1. Equipments and Systems for Generating Energy
2. Equipments, Facilities and Technologies for Energy Saving
3. Systems and Services for Environmental Management
4. Systems and Equipment for Eco-design
5. Technologies for Environmental Measures

# INCHEM TOKYO 2013 Facts and Figures

We have many visitors from various industries and more than 400 exhibitors making very active business negotiation.

## Classification by Industries

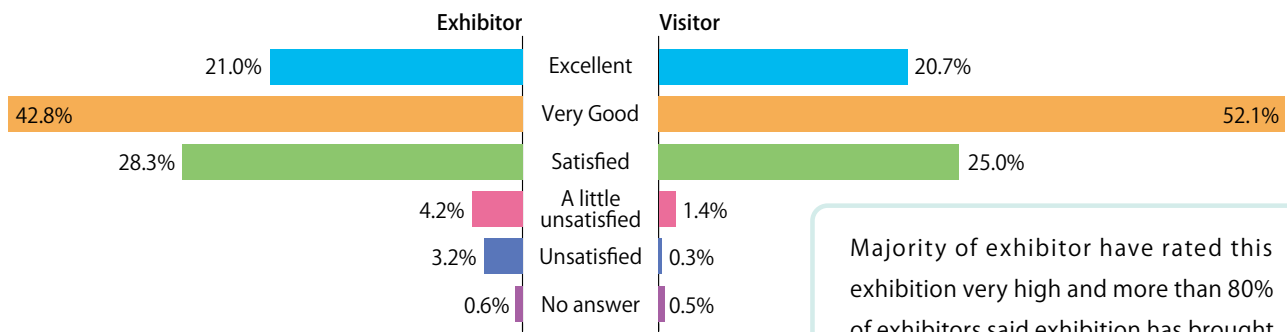


**Exhibitors: 432 companies from 10 countries/regions**

**Visitors: 27,924 participants from 25 countries**

Since the visitors come from many different industries, you can introduce your products to wide range of industries. Therefore, you can expect to expand your business to new industries with making new deal with a new company in new field along with improve awareness of your company and products.

**92% of exhibitors and 98% of visitors were satisfied with joining the show.**

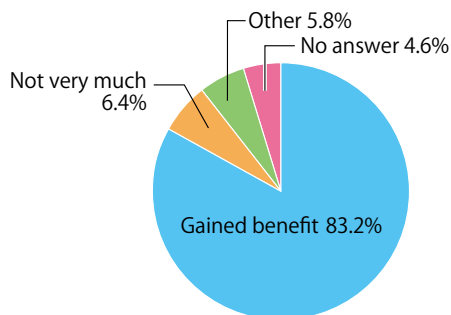


Majority of exhibitor have rated this exhibition very high and more than 80% of exhibitors said exhibition has brought results in. Visitor rated even higher and approximately a half of visitors are returning to this year exhibition.

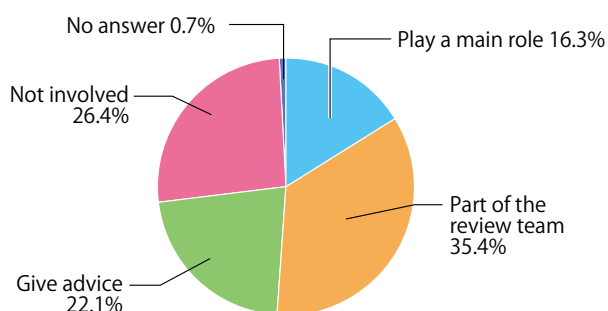


※ Visitor Questionnaire of 2013, n=701

**83% of exhibitors answered exhibition brought results.**



**74% of visitors are involved in purchasing products.**



Three quarters of visitors are involved with product purchasing. More than 16% of visitors have authorities and over 35% are deeply involved with actual purchasing. You can expect your business to expand by promoting your products/technology at this exhibition.

※ Visitor Questionnaire of 2013, n=701

# Voice of visitors

We have many visitors who have certain purposes. Below shows examples of visitors who had certain purposes and they had serious negotiations with exhibitors.



## Plant Engineering Show

- A set of machines including agitator and washer attached to mixing tank for highly viscose liquid (approx. viscosity 5000cp).

Chemical (petrochemical/fine chemical) / Company Y / Production control / Manager class

No. of employees: 101 to 499

- Looking for a pump that meets the specification below.
- Able to let capsules (diameter 5mm) flow through without smashing them → Investigating diaphragm type and centrifugal type.

- Able to run with DC and flow rate can be adjusted with voltage.
- Fitting diameter is over 10mm (capsules does not block)
- Small size
- Less than 100,000 yen (negotiable)
- Flow rate: max 800ml/min.

Company W / Research / Manager class

No. of employees: 100 or less

## Innovation in Water Management Show

- Wants to remove phosphate ester from waste water since it is difficult to apply biodegradation to it (any methods including biodegradation, chemical decomposition, and extraction is acceptable)
- Collects amines such as triethylamine (concentration in waste water is less than 1%)
- Treatment method for waste water with high salt concentration
- How to handle the waste water load fluctuation- composition also largely fluctuate.
- Wants to place measure for waste water odor

Chemical (petrochemical/fine chemical) / Company A / Production

engineering / General employee

No. of employees:5,000 to 9,999

- Searching for small water filter/water purification system to reuse waste water from inspection of chemical plant instrument. Hope it can remove dirt and ferrous ion, reasonable price and easy filter replacement.

Engineering / Company N / Maintenance/Engineering / Manager class

No. of employees:500 to 999

## Innovative Products Show

- We have contracts with dozens of foreign governments and producing/shipping large amount of fire-extinguishing agent. We are investigating the way to reduce cost. Currently we are using high cost fluorochemical surfactant which raising cost very high. Hence we are looking for low cost fluorochemical surfactant. Must be macromolecular polymer which can dissolve with water with tolerance to seawater. Water soluble agent with high fire resistance and no load to human or environment.

We are also investigating plastic material with light weight and high heat and pressure resistance for new product development along with the production line/equipment for that.

Besides, we are investigating devices to establish a production system that allow us to improve productivity and reduce cost of current production line.

Chemical (petrochemical/fine chemical) / Company F / Development executive class

No. of employees:100 or less

## ECO-MANufacture Show

- Investigating mobile style steam circulation system, heat medium circulation system, water/heat circulation system for testing. Max pressure at testing is 2MPa and pipe size is approximately 20A. Temperature will be steam; 200°C, heat medium; 350°C, hot water; 100°C. We are looking for May 2014 for implementation.

Machine/machine components / Company S / Development / General employee

No. of employee: 101 to 499

- Investigating to switch our plant instrument from DCS to PLC. Also, looking forward to conserve energy with implementation of high efficiency equipment.

Chemical (medicine) / Company I / Maintenance/Engineering / General employee

No. of employee: 101 to 499

- 1) Investigating implementation of energy control system to our plant. Especially focusing on monitoring the substation facility and demand.
- 2) Investigating implementation of equipment maintenance system. Hoping to be a system that able to manage maintenance of building and production equipment all together. Wish to have complete total function. Shizuoka / Chemical (petrochemical/fine chemical) / Company A / Production engineering / Manager class No. of employees: 100 or less

Chemical (medicine) / Company I / Maintenance/Engineering / General employee

No. of employee: 101 to 499



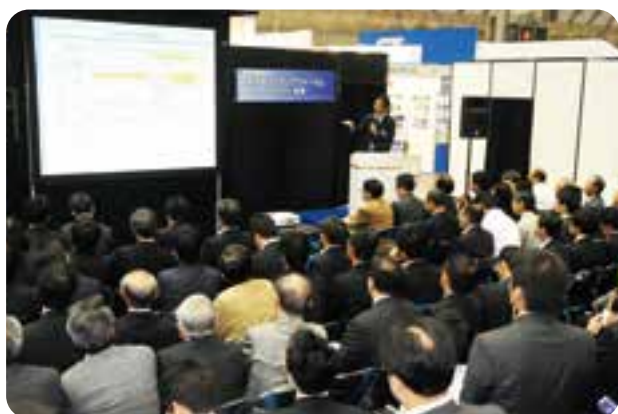
## There will be more than 100 of forums and seminars

In addition to exhibiting the latest products/technology, providing various information related industries are one of many attractions of the INCHEM TOKYO. There are many useful forums such as introduction of products/technology by exhibitors, the latest example/trend of related industries and current condition of overseas market by associated

parties will be held. In 2013, over 100 of sessions were held as seminars/forums in and around the site and they were crowded with 5000 total participants. Because 2015 is the 30th anniversary, we are planning to have forums inviting key person from industries and provide numerous beneficial information with attractive theme to the visitors.

### Examples of seminars/forums held in 2013

- Asia Engineering Forum
- Germany-Japan Forum for Innovative Products and Technology 2013
- Academic Matching Forum
- UNIDO Water Business Seminar  
(United Nations Industrial Development Organization, Investment and Technology Promotion Office, Tokyo)
- Social Fund and Social Business Seminar  
by Japan Water Forum
- Water Business Seminar by Global Water Intelligence
- Factory Energy Management System Seminar
- Energy Conservation Technology Forum By NEDO  
(New Energy and Industrial Technology Development Organization)
- Products and Technologies Seminar by Exhibitors





## Outline of the Event

Name	<b>INCHEM TOKYO 2015</b> <span style="float: right;"><b>30<sup>th</sup></b> Anniversary</span> 30th <b>Plant Engineering Show</b> 8th <b>Innovative Products Show</b> 5th <b>Innovation in Water Management Show</b> 12th <b>ECO-MANufacture Show</b>
Dates	November 25 (Wed.) – November 27 (Fri.), 2015 10:00–17:00
Venue	TOKYO BIG SIGHT (Tokyo International Exhibition Center, Japan) East Hall
Organized by	• The Society of Chemical Engineers, Japan (SCEJ) • Japan Management Association (JMA)
Planning support	• United Nations Industrial Development Organization Investment and Technology Promotion Office, Tokyo
Supported by (planned)	<ul style="list-style-type: none"> <li>• Ministry of Education, Culture, Sports, Science and Technology</li> <li>• Ministry of Agriculture, Forestry and Fisheries</li> <li>• Ministry of Land, Infrastructure, Transport and Tourism</li> <li>• Ministry of Health, Labour and Welfare</li> <li>• Ministry of Economy, Trade and Industry</li> <li>• Ministry of the Environment</li> </ul>
Expected scale of exhibits	450 companies, 1,100 booths (previous exhibition: 432 companies, 1,100 booths)
Expected No. of visitor registrations	22,000 (As INCHEM TOKYO) (previous exhibition: 27,924 including concurrent exhibitions)
Admission fee	¥3,000 (tax included) *Free admission for visitors with an invitation letter, people registered in advance and students

### - TOKYO BIG SIGHT - (Planned)

**Plant Engineering Show**  
**Innovative Products Show**  
**Innovation in Water Management Show**  
**ECO-MANufacture Show**

#### Academic Matching Forum

**What is the Academic Matching Forum?**  
 Taking into consideration the contents of each exhibition and selecting themes of particular interest to industrial circles, the Forum will be held with the aims of matching the seeds of academia and government with the needs of industry, disseminating information from academia and government to industrial circles, and facilitating industry-academia-government exchanges. In addition to small-scale seminars, poster exhibits and interactive discussions with the speakers will provide an opportunity for promoting exchanges among people in industrial, academic and government circles.



#### CLEAN EXPO 2015

The Secant Facilities Maintenance & Cleaning Service Exhibition

Asia's largest cleaning technology exhibition

#### TOILET TOKYO 2015

Exhibition for providing comfortable and eco-friendly restroom

#### HOSPEX Japan 2015

The 30th International Healthcare Engineering Exhibition

Japan's largest and most comprehensive exhibition of facilities and equipment for the medical and welfare institutes

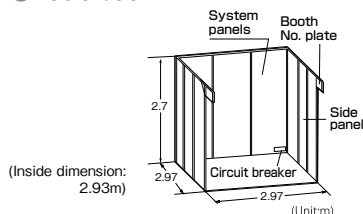
## ● Exhibit fee (basic booth)

	Early Bird Application Booth Fee Before April 28(Tue.), 2015	Final Application Booth Fee Between April 29(Wed.), - June 30(Tue.), 2015
	Booth fee (TAX 8% included)	
Basic booth	¥378,000	¥410,400
Shell Scheme Package booth	¥540,000	¥572,400
Booth dimensions	2.97m(W)×2.97m(D)×2.7m(H)	

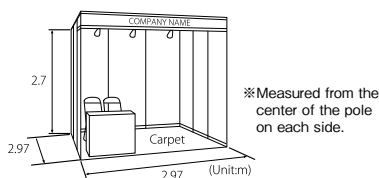
※In addition to the above exhibition booth fee, JPY27,000 (tax included) fee will be applied to the exhibitors for the entry in Show Directory on the web.

※For details of the Shell Scheme Package, please refer to the separate information.

## ● Basic booth



## ● Shell Scheme Package



## Items included in exhibit fee (basic booth)

### ◆ Basic booth (in the case of a single booth)

- Booth constructed of system-panel type back and side panels with booth No. plate
- ※1 Side panels are not installed on the passage sides in the case of a corner booth.
- ※2 The booth No. plate is installed only between adjacent booths.

### ◆ Electrical work

Electrical wiring for one power supply (breaker switch only—no outlet) of 100 V/300 W per booth

### ◆ Exhibit announcement tools

- 300 copies of invitation letters and envelopes for invitation letters will be distributed per booth (additional copies also available free of charge).
- The requested number of exhibition announcement posters will be distributed.

※ For details of the Shell Scheme Package, please refer to the separate information.

## Items not included in exhibit fee (basic booth)

### ◆ Display fixtures

Expenses for display fixtures other than the basic booth (such as display stands, racks, company nameplates, carpet, etc.) are to be borne by the exhibitors.

### ◆ Move-in and move-out expenses

### ◆ Various insurances

Insurance for exhibits, information staff, etc.

### ◆ Construction expenses and usage fees

Expenses for secondary electrical wiring work, water/gas supply or temporary telephone installation, and usage fees

### ◆ Other

Expenses other than items included in the exhibit fee

※ For details of the Shell Scheme Package, please refer to the separate information.

## ● How to apply for participation as an exhibitor

Please apply by filling in all relevant areas of and signing the enclosed Exhibitor Application Form. Those applying to exhibit for the first time should also submit a company history (company profile) as well as a catalog for all products to be exhibited to the Secretariat. Please note that applications from companies whose exhibition items are not deemed appropriate to the exhibition may be declined.

## ● Application deadline

Early Bird ▶ April 28(Tue.), 2015

Final ▶ June 30(Tue.), 2015

## ● Payment deadline

Early Bird ▶ June 30(Tue.), 2015

Final ▶ July 31(Fri.), 2015

## <Method of payment> Bank transfer

An invoice will be sent upon receipt of the Exhibitor Application Form by the Secretariat. Please pay by bank transfer to the account specified in the invoice. Any bank remittance fees are to be borne by your company.

※Please note that failure to make payment by the payment deadline will result in cancellation.

## ● Cancellation by exhibitor

In principle, no cancellation of the exhibitor application or termination of the Exhibition Agreement by the exhibitor will be admitted. In the event that the Organizer agrees to a request for release from the Exhibition Agreement, the exhibitor will be liable for the following cancellation fee.

Period	Cancellation fee
July 1 (Wed.) – August 31 (Mon.), 2015	50% of exhibit fee (excluding tax)
September 1 (Tue.) – September 30 (Wed.), 2015	80% of exhibit fee (excluding tax)
October 1 (Thu.), 2015 and thereafter	100% of exhibit fee (excluding tax)

If early bird applicants cancel their application on or before June 30, 2015, they will be liable for a cancellation fee of 30% of the participation fee.

## ● Determination of booth allocations

The booth allocations will be determined by the Secretariat according to the venue zoning plan taking into account past results (such as the number of times of participation in the organizer's exhibitions), number of booths, order in which applications are received, products to be exhibited, demonstrations, etc. The booth allocations will be announced at the explanatory meeting for exhibitors.

## Show Schedule (planned)

2015

April 28 (Tue.)	Early bird application deadline
June 30 (Tue.)	Final application deadline Early bird payment deadline
July 31 (Fri.)	Final application payment deadline
Early-September	Explanatory meeting for exhibitors (planned) * Rules and regulations on venue layout and exhibiting (distribution of guidelines on exhibiting and documents to be submitted), venue management (plan), etc. will be announced.

Early-October

Deadline for submission of various application forms for electricity, water/gas, booth display fixtures, etc.

November 25(Wed.)-27(Fri.)

30th Anniversary

INCHEM TOKYO 2015

2016

Mid-January

Show Report will be sent.

## For Exhibitor Applications or Inquiries, Please Contact:

Secretariat of **INCHEM TOKYO** <http://www.jma.or.jp/inchem/>

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